

# SACC

AGM Treasurer's Report,  
CY 2018

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27<sup>th</sup> January 2019



**STANDARD ATHLETIC CLUB**  
SETTING THE STANDARD SINCE 1890

# Executive Summary: Information

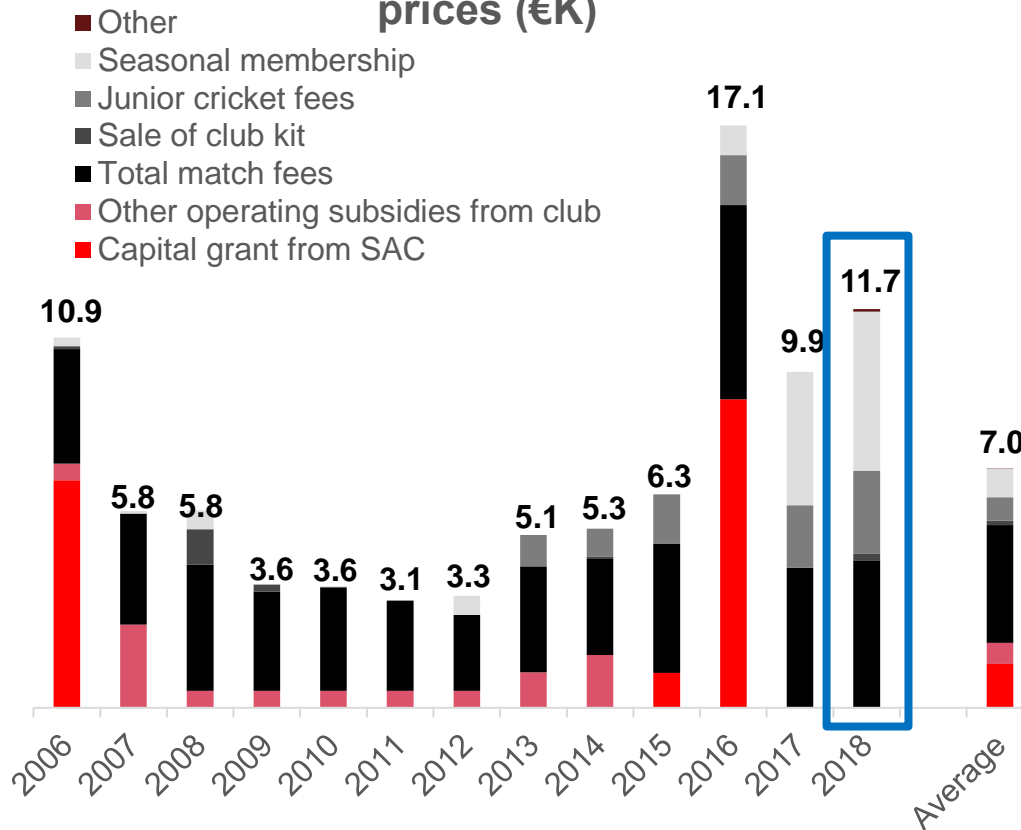
- The Treasurer's function is **to ensure the financial sustainability of high quality cricket at SAC**
- This leads to 3 objectives
  - **Short term:** Be able to **fund ongoing operations**; €1000 cash on hand at beginning of season
  - **Medium term: Generate sufficient cash flow to fund anticipated replacement of assets.** Over the next 10 years this will require around €30K (pavilion roof and interior, main pitch surface, scoreboard, netting around practice area, Club kit), so €3K a year
  - **Long term:** In the ideal case **capital reserves should equal the accumulated depreciation of our asset base.** In practice this is going to take some time to achieve, and we will need to run with strong profitability in order to „catch up“ the lack of maintenance over many years previously
- **Our financials were very strong over the past year**
  - Positive cash flow at record levels of ~€7K
  - Positive profitability for third year in a row
- We have therefore been able to fund replacement of the pavilion roof (scheduled for next month), and investment in Club kit. **This will add up to over €27K in capital improvement in 3 years**
- This will leave us with ~€1K cash on hand at the beginning of the new season
- Our next major investment is the renovation of the pavilion interior, with space for the opposition
- The proposed 2019 Budget will generate €3.4K profitability, with -€3.4 negative cash flow to fund the pavilion roof. We plan to generate €6.4K in cash *after* the roof expenditure to end the year with ~€8K

# Executive Summary: Decisions

- **Approve budget**, including key implied items below
- **Maintain match dues**
  - €10 per person (€7 without tea)
  - Minimum of €15 for touring game (more if catering)
- **Maintain junior cricket dues at their current level**, with no increase
- **Increase Seasonal Dues by 1.25% from €385 to €390**. This amount is €355 (raised from €350) if paid with all forms before the end of April (strictly enforced).
- Reiterate guidelines on certain key items on tea costs not to exceed €65 for an afternoon game, or €130 for a full day game
- Further maintenance of existing assets to be undertaken before season by team volunteers, with the following priorities (in the order below)
  - **Forest end sight screen**
  - **Scoreboard**
- **Authorise Committee to assess a plan for and cost of renovating interior of pavilion, with the aim of achieving this by the end of the 2020 season.**

# Our ongoing revenues have reached a record €11 700

**SACC revenue sources, 2006-2018, at 2018 prices (€K)**

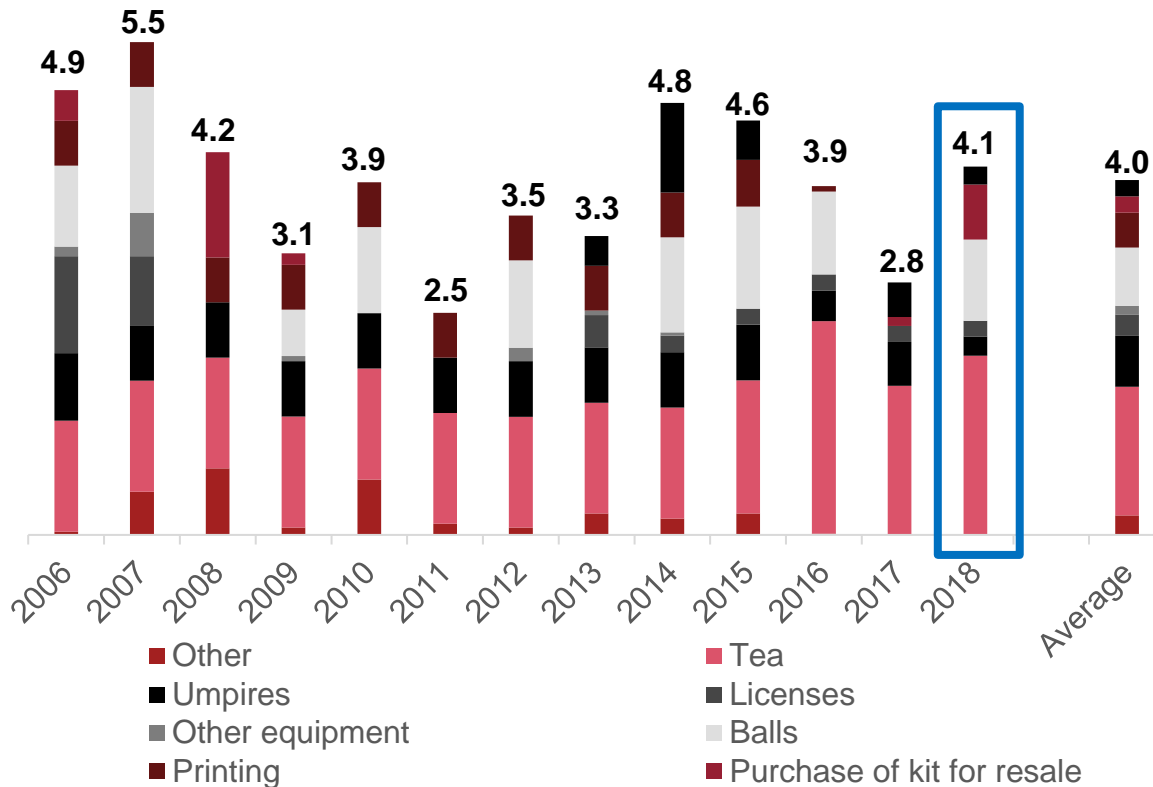


## Comments

- Transformation in revenue sources since 2016
  - **Previously 52% match fees, 35% Club grants, 13% other)**
  - **Now entirely self financing: 40% seasonal dues, 40% match fees, 20% junior cricket)**
- This reflects completion of transition to new practice whereby Section collects Seasonal Memberships

# Operating cost remain under control at €4 100

SACC operating costs, 2006-2018, at 2018 prices (€K)



Comments
<ul style="list-style-type: none"> <li>Operating costs are overwhelmingly teas, balls and umpires</li> <li>Cost rose this year primarily due to purchase of balls (not needed in 2017)</li> <li>Cost remain at long term average of around €4K</li> </ul>

We maintain €80K in assets, with €17K investment in the past 3 years, and €10K pending

Asset base (current €K)

	Assets	Replacement cost	Value (31/12/2018)	Depreciation period	Annual depreciation when "in life"
Fixed Assets	Practice pitch and net	7.5	0	Pitch: 30; net: 10 yrs	280
	Match pitch and base	<u>14.4</u>	11.7	Base: 25; pitch: 15 yrs	830
	Portable batting cage	<u>2.2</u>	1.7	10 rs	220
	Pavilion (roof and structure)	<u>10.0</u> ; 30.0	0.0	Roof: 20; structure: 100 yrs	800
	Protective net/poles for pool	10.0 (of which <u>1.0</u> )	4.2	20 yrs	500
	Bowling machines	5.4	0.0	10 yrs	540
	Scoreboard	2.0	0.6	25 yrs	80
	Sight screen, forest end	2.4	0.7	25 yrs	95
	Sight screen, clubhouse end	0.4	0.0	10 yrs	40
	Slip catch cradle	0.5	0.2	25 yrs	20
Kit	Senior kit	3.0	0.4	10 yrs	300
	Junior kit	1.0	0.0	10 yrs	100
					<b>3695</b>

■ Approaching end of life    
 ■ Needs maintenance/repair    
 ■ Good condition; no expenditure needed

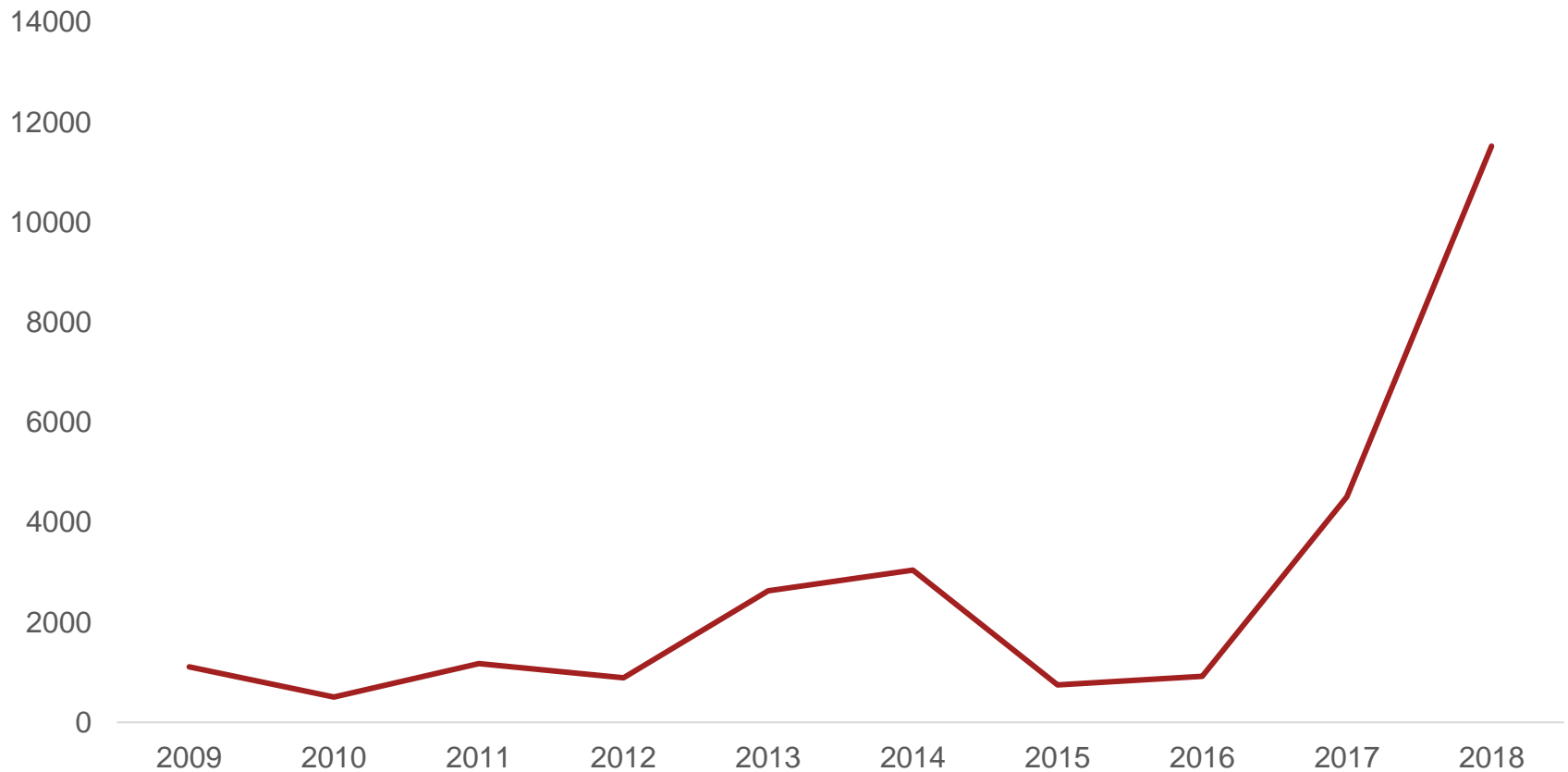
This led to €7K EBITDA, €4.5K profit, and €6.6K in net cash flow

**Financial Summary, 2017 and 2018, actual €s**

	2017	2018
<b>Revenues</b>	<b>9.7</b>	<b>11.7</b>
<b>Operating costs</b>	<b>2.7</b>	<b>4.7</b>
- Ongoing operations	2.7	4.1
- Payments to Club	0	0.6
<b>EBITDA</b>	<b>7.0</b>	<b>7.0</b>
Capex	3.6 (indirect; transfer paid to Club)	0.4
<b>Change in cash</b>	<b>3.4</b>	<b>6.6</b>
Depreciation	2.5	2.5
<b>Profit/Loss</b>	<b>4.5</b>	<b>4.5</b>

We therefore have ~€11K on hand to fund the pavilion roof and the season start

End of Year "Cash", in 2018 €s





For 2019 we plan for €3.4K profitability, which will leave us with ~€8K in cash

	2018	Budget 2019
<b>Total revenue</b>	<b>11740</b>	<b>11650</b>
Seasonal dues	4670	4700
Match fees	4350	4300
Junior cricket	2450	2450
Player kit sales	210	200
Other	60	0
<b>Total costs</b>	<b>-4720</b>	<b>-5250</b>
Teas	-1990	-2000
Balls	-900	-900
Umpires	-210	-250
Fixture cards	0	-300
Licenses	-375	-400
Other junior cricket	0	-400
Other	-1240	-1000
<b>EBITDA</b>	<b>7020</b>	<b>6400</b>
Capex	-360	-9760
<b>Change in cash</b>	<b>6660</b>	<b>-3360</b>
Depreciation	-2520	-3000
<b>Profit/Loss</b>	<b>4500</b>	<b>3400</b>